

GROWTH INNOVATION TRUST LOYALTY AND



# **Over 12,000** Exxon<sup>™</sup> and Mobil<sup>™</sup> sites nationwide.

## **BE THE NEXT ONE.**



Scan the QR code to get started today





#### Loyalty

Among the **highest in brand favorability and** equity over recent years.<sup>‡</sup>



The Exxon Mobil Rewards+<sup>™</sup> program is the only program offering fuel AND C-Store rewards for purchases. Members redeem 40% of all loyalty points in-store.<sup>§</sup>



**13 million members** bring repeat sales at the pump and in-store. Additional incentives through weekly emails and text marketing are 100% funded by ExxonMobil.



**Exxon Mobil Rewards+ C-Store offers** give you access to national and regional promotions negotiated on your behalf. Offers are 75% vendor-funded.

#### Innovation

The **Exxon Mobil Rewards+ app** gives loyalty customers digital payment options, including <u>contactless</u> payments.



**Synergy Supreme+™** premium gasoline keeps your engine 2X cleaner for better gas mileage.\*\*

**Synergy Diesel Efficient** fuel is our first additized diesel fuel to enter the U.S. market with a proven 2% fuel economy claim.<sup>11</sup>

**One integrated POS system** to streamline cost and eliminate the need for a separate diesel POS system.

#### Support for your site's success

- Brand conversion support
- Financial incentives and technology support

Growth

**Experience a positive uplift** after converting to the Exxon<sup>™</sup> and Mobil<sup>™</sup> brands.



Our branded premium mix is ~30–50% higher in sales on average vs. unbranded premium fuel mix.<sup>‡‡</sup>

**15% uplift from commercial canopy conversion** vs. unbranded diesel canopies.<sup>§§</sup>



Our **branded consumer credit cards** drive repeat visits and have zero transaction fees.



We have alliances with top brands including **Walmart**, **Amazon**, **Apple** and **AARP**.



**FleetPro**, our proprietary fleet card, allows your site to attract and retain fleet business using **one card that is accepted over a wide network**.

### Trust

**130-year heritage** of quality performance products such as Mobil 1<sup>™</sup> oil, Synergy Supreme+ premium gasoline and Synergy Diesel Efficient<sup>™</sup> fuel.



Keen focus on payment security and contactless payment through the **Exxon Mobil Rewards+ app**.



Our **ExxonMobil team pledges to grow your business** through effective program implementation.

Local and national marketing support

• EMconnect app to support site-level employees

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